

AGN International and Nexia launch pathfinding collaborative alliance

AGN International (AGN) and Nexia, the accounting, tax, and advisory membership organisations, are delighted to announce the launch of a new collaborative alliance. AGN and Nexia have entered a strategic collaborative alliance from 13 March 2024 with the overriding objective of enhancing each of their offerings to their respective memberships. This new alliance will better empower businesses to achieve their international ambitions and local business objectives through a vast resource of top-tier professionals across Africa, Asia Pacific, Europe, the Middle East, Latin America, and North America.

The alliance represents a global collaboration of independent equals, sharing infrastructure and know-how, while respecting the integrity of AGN's "association" and Nexia's "network" legal/regulatory status. This will add scale and depth to the resources available to drive value for the members in both organisations, offering distinctive and complementary value propositions to the members of each.

Malcom Ward, AGN's Global CEO, comments:

"Our agreement represents a positive strategic move within a market that is changing rapidly. Through close collaboration, we can identify operational synergies while investing to develop new content and capabilities to address industry challenges. Of course, AGN members value their existing organisational and operational autonomy, which remains unchanged. But we will now be able to offer a range of further possibilities and choices to the market in a fast-developing industry."

AGN and Nexia together comprise over 400 member firms worldwide. Whilst the alliance between AGN and Nexia exists for the mutual benefit of the respective memberships, members' clients will also see advantages from the collaboration, with a broader and deeper choice of professional options for their clients with international requirements.

Tim Wilson, Nexia's Chief Executive, adds:

"It goes without saying that we expect this new structure to increase referral activity between members and thus positively and meaningfully impact our members' revenues. I am also excited to see the benefits of communication and collaboration between our two great memberships. We will actively encourage our business groups, committees, and boards to work together to identify best practices for professional services – including people development and training, business development, and know-how."

The alliance between Nexia and AGN represents a positive and competitive move in the accounting market which will lead to more choice and flexibility for the users of accounting, tax, and advisory services. Both organisations are excited about the potential of this collaboration, which will undoubtedly shape the landscape of their industries for years to come.

About AGN

AGN International is a worldwide association of separate and independent accounting and advisory firms. Our members deliver assurance, accounting, tax and advisory services to businesses, individuals, and organisations around the globe.

High standards and client service is at the heart of AGN. Regionally and worldwide, member firms collaborate to meet clients' needs, and improve client service by sharing experience and knowledge, understanding of each other's markets and the needs of clients with cross-border requirements.

Contact Details

Chris White
AGN International
T +44(0) 7970 710543
cwhite@agn.org

About Nexia

Nexia is a leading worldwide network of independent accounting and consulting firms. We provide a comprehensive portfolio of audit, accountancy, tax, and advisory services. Nexia works with its member firms leveraging strength across the network and enabling the delivery of global solutions by member firms to clients.

Nexia was established over 30 years ago. Our continued success is thanks to what lies at the heart of our business: international knowledge, proven experience, and enduring relationships. This is reflected in our purpose, 'To support our clients across the globe on their path to growth.' When you choose Nexia, you get a more responsive, more personal, partner-led service, across the world.

Contact Details

Robert Hazelton
Head of Marketing and Business Development, Nexia
T +44 (0)20 7436 1114
E rob.hazelton@nexia.com