

CASE STUDY

Keeping up with specialist industry knowledge and resourcing the right staff to meet client's needs is challenging. That's where the AGN Technical Resource Center (TRC) comes in—Connect with experienced professionals to expand your firm's technical expertise.

In this case study, we identify two AGN members collaborating effectively and efficiently to solve a complex tax treatment case.

REQUESTOR



Lance Weis

Partner at SFW, USA



EXPERT



Ivan Salazar

Partner at PRV, Mexico



Challenge

An SFW client needed assistance determining the best way to do small and large projects in Mexico. They had just entered into a contract to supply fabric for canopies around a soccer stadium. The potential larger project was to also install the fabric and then bid on replacing their entire roof.

Solution

The project required a general overview of the tax treatment in Mexico, specifically regarding Value Added Tax in those transactions. PRV provided several alternatives to third-party intermediaries for the introduction of merchandise to Mexico, thereby preventing the payment of additional commissions.

PRV also walked through the benefits of establishing a legal entity (subsidiary in Mexico) in case their operations in the country increase in the future. PRV offered services to help them in the incorporation and registration of the entity requires to operate in Mexico; as well as in the subsequent accounting, payroll and tax advice that said subsidiary would need.

Result

“PRV was awesome and walked us through the thresholds where forming a special purpose entity makes sense. They had staff fluent in both English and Spanish and we had a great Teams call to get our questions answered.”

For more information please contact **Faiz Jaffar** - Member Services Manager

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